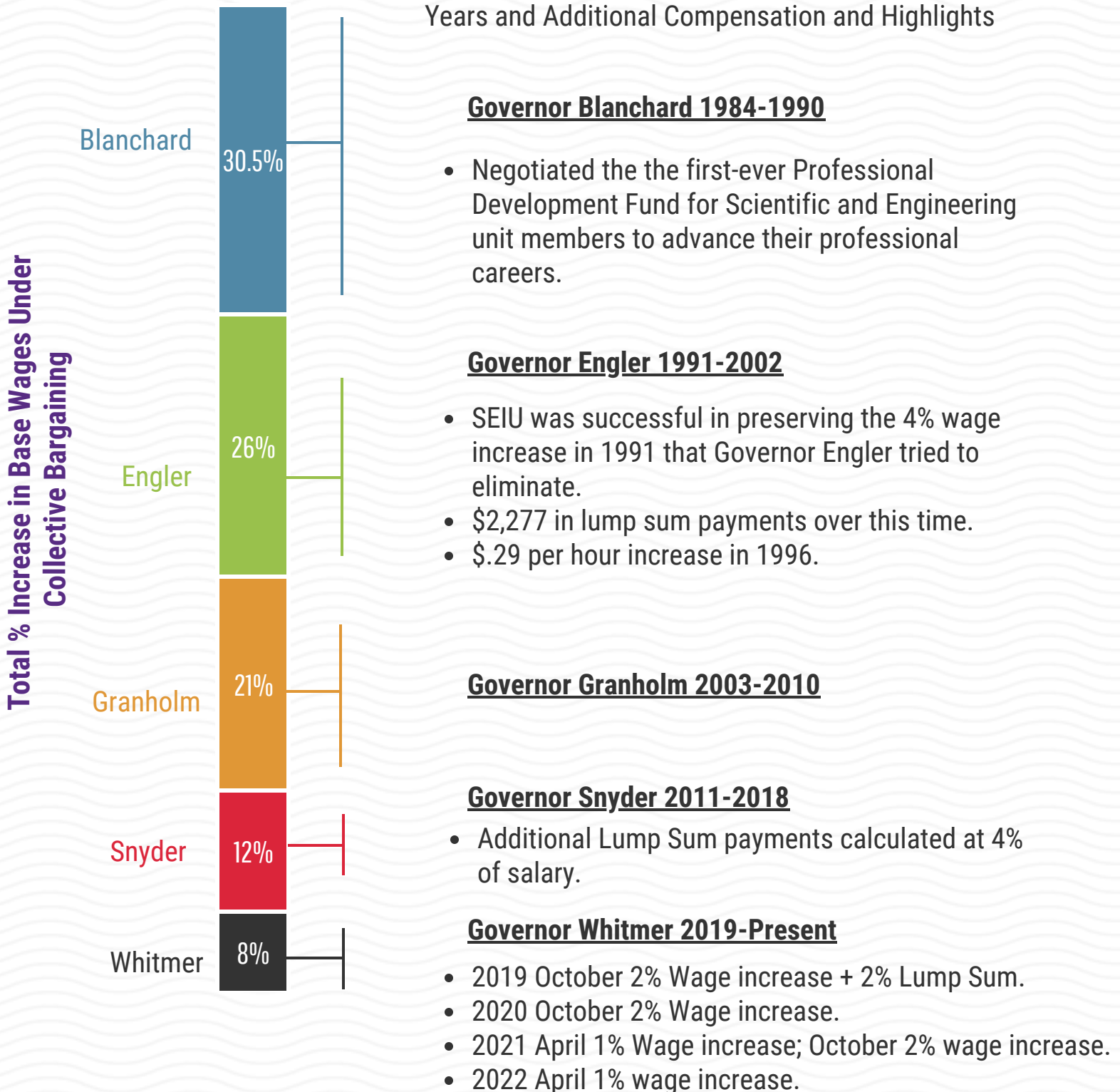


# What Union Negotiations Have Achieved

Since the inception of collective bargaining in the Michigan Civil Service, SEIU has been able to gain substantial increases in the base pay of its members. Below tells the story of what the strength of union membership can achieve for the betterment of union members.



**97.5% Total Increase In Base Wages Since 1984**